



Ocean Rate Bulletin

Lettuce:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (TEU) shipped, by all carriers, during September 1998. The denominator represents the total number of TEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, September 1998.

Market Share-September:

Each carrier's current market share is based on the number of containers shipped during September. Source: PIERS, September 1998.

Market Share-CY 1998:

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: The Pacific Shipper, November 2, 1998 and various sites on the World Wide Web.

Ocean Rates:

Ocean rates are applicable for November 30, 1998. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff retrieval system.

Container Rate:

Container rates for Lettuce are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

AI = All Inclusive
ARB = Arbitrary Charge
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
CAF = Currency Adjustment Charge
CFS = Container Freight Station - used to consolidate shipments.
CY-CY = Container Yard to Container Yard
KT = 1,000 Kilograms (Metric Ton).
PC = Per Container
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing Division, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Lettuce

Monthly Market Share For: September 1998

Month\Year: 162\1,100

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	38%	28%	15 Days ⁴	\$3.78	\$2			\$34				630 pkgs.	\$2,957
Hanjin	15%	16%	24 Days ⁴	\$3.60	\$2			\$26				630 pkgs.	\$2,716
APL	14%	23%	12 Days	\$3.78	\$2			\$34				630 pkgs.	\$2,957
Hyundai	10%	2%	14 Days	\$6.00	\$2			\$26				630 pkgs.	\$4,228
Sea-Land	8%	11%	8 Days ⁴	\$3.78	\$2			\$34				630 pkgs.	\$2,957
P&O Nedlloyd	6%	5%	20 Days	\$3.60	\$2			\$34				630 pkgs.	\$2,844
Mitsui OSK	3%	5%	13 Days	\$3.78	\$2			\$34				630 pkgs.	\$2,957
OOCL	2%	7%	20 Days	\$3.78	\$2			\$34				630 pkgs.	\$2,957
Yang Ming	2%	0%	17 Days										
K Line	1%	1%	18 Days	\$3.78	\$2			\$34				630 pkgs.	\$2,957
NYK Line	1%	1%	14 Days	\$3.78	\$2			\$34				630 pkgs.	\$2,957
Hapag-Lloyd	1%	0%	20 Days	\$3.60	\$2			\$34				630 pkgs.	\$2,844

⁴ Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Lettuce

Monthly Market Share For: September 1998

Month\Year: 33\147

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
K Line	22%	20%	15 Days	\$5.81	\$2		3%	\$34				960 pkgs.	\$6,609
APL	16%	42%	14 Days	\$5.81	\$2		3%	\$34				960 pkgs.	\$6,609
Hanjin	15%	16%	15 Days ⁴	\$4.92	\$2		3%	\$34				630 pkgs.	\$5,537
Maersk	8%	5%	13 Days ⁴	\$5.81	\$2		3%	\$34				960 pkgs.	\$6,609
Sea-Land	4%	7%	14 Days ⁴	\$5.81	\$2		3%	\$34				960 pkgs.	\$6,609
OOCL	3%	6%	20 Days ⁴	\$5.81	\$2		3%	\$34				960 pkgs.	\$6,609
NYK Line	3%	1%	14 Days	\$5.81	\$2		3%	\$34				960 pkgs.	\$6,609
Mitsui OSK	1%	1%	14 Days	\$5.81	\$2		3%	\$34				960 pkgs.	\$6,609

⁴ Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Lettuce

Monthly Market Share For: September 1998

Month\Year: 32\216

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	37%	33%	19 Days ⁴	\$3.74	\$2		9%	\$34					\$4,778
APL	25%	29%	18 Days	\$3.74	\$2		9%	\$34					\$4,478
Hanjin	19%	13%	20 Days ⁴	\$5.47	\$2		9%	\$26					\$4,204
Sea-Land	10%	15%	19 Days ⁴	\$3.74	\$2		9%	\$34					\$4,478
Yang Ming	6%	1%	22 Days										
NYK Line	2%	1%	18 Days	\$3.74	\$2		9%	\$34					\$4,478
Mitsui OSK	1%	1%	18 Days	\$3.74	\$2		9%	\$34					\$4,778
OOCL	0%	5%	18 Days ⁴	\$3.74	\$2		9%	\$34					\$4,478

⁴ Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Lettuce

Monthly Market Share For: September 1998

Month\Year: 4\23

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
K Line	65%	32%	12 Days	\$123.00	\$2		28%					19 KT	\$3,029
Maersk	32%	6%	11 Days ⁴	\$123.00	\$2		28%					19 KT	\$3,029
P&O Nedlloyd	3%	16%	14 Days	\$142.00	\$2		28%					19 KT	\$3,491
Hanjin	0%	16%	12 Days ⁴	\$174.00	\$2		28%					19 KT	\$4,270
APL	0%	12%	10 Days	\$123.00	\$2		28%					19 KT	\$3,029
Mitsui OSK	0%	5%	10 Days	\$123.00	\$2		28%					19 KT	\$3,029
Evergreen	0%	4%	11 Days	\$137.00	\$2		28%					19 KT	\$3,370 ¹³
OOCL	0%	3%	11 Days	\$123.00	\$2		28%					19 KT	\$3,029

¹³ Rate is calculated by KT, not package.

⁴ Transit time is based on departure from Long Beach, CA.